



1112 East River Road
Avon, New York 14414

SOYBEAN DRYING & DISCOUNTS

For Delivery at AVON, LAKEVILLE & BATAVIA facilities

Effective September 15th, 2023

| Moisture Schedule | | | |
|-------------------|--------|--------|-------------------------|
| Moisture Range | | Shrink | Discount per wet bushel |
| Up to | 13.00% | 0.30% | No Discount |
| 13.01% | 13.50% | 1.30% | \$0.05 |
| 13.51% | 14.00% | 2.30% | \$0.10 |
| 14.01% | 14.50% | 2.70% | \$0.14 |
| 14.51% | 15.00% | 3.70% | \$0.19 |
| 15.01% | 15.50% | 4.70% | \$0.26 |
| 15.51% | 16.00% | 5.70% | \$0.30 |
| 16.01% | 16.50% | 6.70% | \$0.34 |
| 16.51% | 17.00% | 7.70% | \$0.38 |
| 17.01% | 17.50% | 8.70% | \$0.42 |
| 17.51% | 18.00% | 9.70% | \$0.46 |
| 18.01% | 18.50% | 10.70% | \$0.50 |
| 18.51% | 19.00% | 11.70% | \$0.54 |
| 19.01% | 19.50% | 12.70% | \$0.58 |
| 19.51% | 20.00% | 13.70% | \$0.62 |

| Test Weight | Deduction per bushel |
|-------------|----------------------|
| 56.0+ | \$0.00 |
| 55.0 - 55.9 | \$0.03 |
| 54.0 - 54.9 | \$0.04 |
| 53.0 - 53.9 | \$0.05 |
| 52.0 - 52.9 | \$0.07 |
| 51.0 - 51.9 | \$0.10 |
| 50.0 - 50.9 | \$0.13 |
| 49.0 - 49.9 | \$0.16 |

White Mold will be deducted from the load as a percentage of Foreign Material

Up to 1% **Foreign Material** NO DISCOUNT. **FM** in excess of 1 % will be deducted from net weight.

· Grain left unpriced will be put in Open Storage

· Open Storage Fee: \$0.05/mo. calculated Daily

· **All Storage fees will be waived if priced with 30-days of delivery**

· Minimum 0.3% FM will be taken for handling all uncleaned incoming harvest soybeans. Additional Foreign Material deductions will be made for excessive pods & weeds.

| Other Discounts | |
|-------------------------------|--------|
| Splits > 5% | \$0.15 |
| Bug Infestation | \$0.15 |
| Corn in Beans | \$0.15 |
| Musty/Mildew/Dirt | \$0.15 |
| *Over 1% subject to Rejection | |

(585) 226-8340

www.howlettfarms.com

Merchandising Team:

Dick Walthew + Duane Thompson + Mike Meisenzahl + Kevin Keenan + Christian Cleveland + Justin Nevinger